

International Developers, Managers and Consultants to the Leisure, Tourism and Themed Entertainment Industry
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# Schedule of International Project Experience

The enclosed schedule outlines a variety of major selected worldwide projects undertaken by individual Vitala Group companies with a high and low US Dollar project value, so as to indicate the range of the Group's diversity. At times, Clients' Confidentiality/ Non-Disclosure/ Non-Circumvention Agreements entered into oblige us to indicate "Client's restriction not to be disclosed". The same applies to the name and actual location of some projects.



APPROX. **PROJECT COUNTRY PROJECT** ASSIGNMENT **VALUE US \$** 

**ALGERIA** 

Oran Vitala Group Joint Venture:

The Boudemagh Group & Elicha Ltd – the first Stainless

Steel plant in Algeria

Market Feasibility Study, Financial Feasibility Study,

Business Plan,

Development Budget,

Initial Outline Architectural Master Plan approval, Legal Due Diligence,

Partnership Identification Search,

Project Finance.

Ouargla, Hassi

Messaoud

The Boudemagh Group & Vitala Management Services Ltd – Cattle Processing &

Crop Production Facility,

to include:

- 3500 Ha desert land

- 4500 cattle on site at any

one time

- 250 cattle slaughtered per

day

- Algeria City warehousing &

distribution facility

Market Feasibility Study, Financial Feasibility Study,

Business Plan,

Development Budget,

Initial Outline Architectural

Master Plan,

Legal Due Diligence, Equipment Specification,

Partnership Identification Search,

**Project Finance** 

**ARGENTINA** 

Eco Tourism Resort Catamarca

(2,200 hectares)

Land Evaluation, financial

feasibility and marketing criteria selection, architectural master plan design, layout of facilities, Seed Finance investor search.

\$250 million

\$63.0 million

\$155 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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**BAHRAIN** 

(HRH Sheikh Kalifa - Ruler)

Largest Middle Eastern luxury Marina Yacht Club project in Manama

Management strategy design, Design, construction, mobilisation, management consultancy, equipping, furnishing, Master Plan design.

\$41.5 million

**BRAZIL** 

Bahia "REGINE" Night-club

project

Design consultancy and technical

services co-ordination.

\$3.9 million

**Buzios** 350 Hectare development

land project

Research and consultancy for a

tourism project, planning

consultancy

Client's restriction not to

be disclosed

Isla da Croa,

State of Alagoas Eco tourism resort – 350 acres, Joint Venture

acquisition

Finance search, and Joint Venture

acquisition

\$19 million

Rio de Janeiro (The Rev. Caio

Fabio)

The world's first "Bible"

Theme Park

Evaluation of scheme, land identification, site selection,

sponsorship research to place seed

capital, financing search, project

concept identification

\$62 million

Rio de Janeiro (VINDE TV)

One of Brazil's largest Cable TV stations, privately

owned.

Management Audit/ Due Diligence

**Sponsorship** Financing search

Financing placement.

Client's restriction not to

be disclosed



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **BRAZIL**

Porto Alegre Financing the first 350 room

Hilton Hotel

Financing search and financing

placement.

US\$ 41.2 million

Rio de Janeiro

A factory covering 55,000m<sup>2</sup> transformed into a (Factory of Hope) "social village" with 70

different projects offering professional training, education, health and leisure to over 70,000 people per month, free of charge.

Charitable undertaking.

**Sponsorship** Financing search Financing placement Charitable investment

## **CAMBODIA**

Four tourist islands

Land evaluation, architectural design, project planning, pre-construction supervision,

selection of contractors,

specification of technical services, mobilisation of project teams.

US\$ 180 - 225 million



Province

# Major International Project Experience

COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
CHINA			
Zhejiang Province, Hangzhou	The Transfar Group Agricultural Eco Tourism Resort.  To include: 500 villas and residences, a large Golf Driving Range, various hotel and leisure facilities, the largest hotel and exhibition centre in the region, large agricultural production facilities, offices, a Bio Dome, a Sea Life Centre and Aquarium, and a Family Entertainment Center.	Market Feasibility Study, Financial Feasibility Study, Business Plan, Development Budget, Initial Outline Architectural Master Plan, Final Architectural Master Plan, legal Due Diligence, Partnership Identification Search, project finance	US\$ 176 million
Zhejiang Province, Hangzhou	The Transfar Group Agri Bio Tech Park (300 + acres)	Agri Bio Tech Park contents definition, pre-design of Agri Bio Tech incubators developing new technologies and products.	Estimated at US\$ 89 million
Meizhou City, Guangdong Province	New office building complex	Market Feasibility Study, Financial Feasibility Study, Development Budget, Business Plan, Private Placement Memorandum, Legal Due Diligence and Project Finance.	US\$ 132.4 million
Jingchen Town, Laizhou City, Shandong	Acquisition a Gold Refinery with one of only four existing licences to operate in the region.	Acquisition strategy, Market Feasibility Study. Financial Feasibility Study, Legal Due Diligence, and Private	US\$ 75.5 million

Placement Memorandum



Province

(750 acres)

# Major International Project Experience

COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
CHINA			
Zhongshan, Guangdong Province	The Kunlun Hotel – 100 room, 4-star hotel	Acquisition strategy, 100 room hotel extension, creation of at least 80 villas, indoor/outdoor Family Entertainment Center, multi-use aqua centre, project extension financing.	US\$ 87 million
Guangzhou	400 acre resort development, with two hotels, equestrian centre.	Market Feasibility Study, Financial Feasibility Study, architectural master planning, legal Due Diligence.	Approx. cost US\$ 68 million
Beijing Shijingshan District	Shijingshan theme park – 32 acres	Consultancy Feasibility assignment	Client's restriction not to be disclosed
Beijing Shijingshan District	Bada Chu Park (housing 20 largest Buddha temples in the world)	Consultancy Feasibility assignment	Client's restriction not to be disclosed
Miyun County	Tourism Strategy for the People's Congress	Tourism strategy Consultancy Coordination planning	Client's restriction not to be disclosed
Jiangmen City	The Fortune Convention Hotel	Project planning Economic feasibility determination Project financing	Approx. value US\$ 32.5 million
Jiaxing	Multi-purpose Eco Resort	Feasibility determination.	US\$ 212 million

Finance search



COUNTRY PROJECT ASSIGNMENT PROJECT VALUE US	
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## $\underline{COSTA\ RICA} \quad All\ projects-Vitala\ Group\ Joint\ Ventures$

San Jose Water Leisure Park Business strategy reports, research,

investigation, market and financial feasibility study evaluation, project management reports, contracting

\$18.4 million

San Jose Water Leisure Park Market assessment study, financial

feasibility study and business plan

preparation (micro analysis)

\$1.6 million

San Jose Water Leisure Park Draft of legal consultancy and

Associates' contracts, partnership documentation and other legal agreements, offshore company incorporation and obtaining tax \$610,000

exempt status

#### **CAPE VERDE**

Sal Island The project covers a

large number of
Fractional Ownership
tourist resort units —
with the main resort
being located in the

capital: Sal.

Architectural design and Master Plan, \$162 million

sales and marketing policy,

facilities layout, Market Feasibility Study, Financial Feasibility Study,

and Business Plan.



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
<u>CYPRUS</u>	All projects – The Cyprus	Development Bank	
Limassol Ayia Napa Larnaca	Three water leisure parks	Research, investigation leading to the establishment of suitable projects, financial feasibility and marketing criteria, selection and vetting	\$9.1 million
Oroklini	Sports stadium, Minigolf, Theme park, Waterpark and public leisure and recreation project, incorporating sports, themed landscape and recreational areas	Research, investigation leading to the establishment of suitable projects, financial feasibility and marketing criteria, selection and vetting	\$22 million
Ayia Napa	Retail and Leisure complex, local market and open-air leisure concept	Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specification of technical services, financial feasibility studies, consultancy, mobilisation and co-ordination planning, master planning	Client's restriction not to be disclosed
Larnaca	Re-design of existing Marina	Research, Investigation, Consultancy Financial & Operational structure	Client's restriction not to be disclosed

audit



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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## **CYPRUS**

CYPRUS			
Paphos	Health and sports club, enclosed swimming pool, fitness area, retail units, beauty parlours	Design of existing 200 room hotel extension, specification of technical services, operational management analyses and reports, detailed architects' brief and engineering specifications.	\$11.4 million
		Sponsorship acquisition	\$36,000
The Cyprus Tourism Authority	Design of golf development and construction strategy assignment.	Consultants to the tender party, advising strategy, timing and required performance criteria.	Unknown
Ayia Napa	Resort Village	Research and investigation leading to the establishment of suitable projects, financial feasibility and marketing criteria selection and vetting.	\$18.2 million
		Sponsorship analysis	\$39,000
Protaras (The Cyprus Development Bank)	Resort Village	Research and investigation leading to the establishment of suitable projects, financial feasibility and marketing criteria selection and vetting.	Unspecified



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
<u>CYPRUS</u>			
Limassol	Water leisure theme park	Research and investigation leading to the establishment of suitable projects, financial feasibility and marketing criteria selection and vetting.	\$8.1 million
Limassol (The Cyprus Ports Authority)	Redevelopment of the Old Port	Design and establishment of Design Brief for architectural competition to design 2 marinas, housing, retail units and substantial leisure areas.	Client's restriction not to be disclosed
Alatas (The Cyprus Development Bank Ltd)	Alatas Island Resort	Initial Architectural Master Plan and Design Concept.  Feasibility Study Concept and assessment.	Client's restriction not to be disclosed
Larnaca (The Marinaman Consortium)	Design of land-based Marina leisure and recreation facilities	Initial architectural design and design concept. Feasibility study determination covering housing, offices, ice and roller skating rink, various external leisure areas.  Preparation of market and financial	Client's restriction not to be disclosed

economic models for local bank.



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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# **DOMINICAN REPUBLIC**

Puerto Plata,	Beach Hotel and leisure
Sosua	resort

Research and investigation leading to the establishment of suitable projects, financial feasibility and marketing criteria selection and vetting. US\$ 82,000

Sosua	The former	Sand Castle
Dobac	THE TOTHICI	Dana Castr

Resort (240 room hotel complex) acquisition

Acquisition proposal and creation of a 120 boat marina and 18-hole golf course.

project costs US\$ 420 million

Estimated

### **ECUADOR**

Salinas, Santa Elena Bio Green Diesel Refinery and associated real estate. 42,000 hectare site facing the ocean. Land evaluation, architectural design, project planning, pre-construction supervision, selection of contractors, specification of technical services, and mobilisation of project teams.

\$ 2.6 billion



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **ETHIOPIA**

Amhara State, Dejen Town

2 x 10,000 TCPD Ethiopia's largest cement plant on a

450 hectare site.

Land evaluation, project planning, specification of technical services, and mobilisation of project teams. \$47 million

\$77 million

## **FRANCE**

Lery Poses, Rouen (Lery Poses Developpements SA)

Themed leisure project, incorporating enclosed dry and wet leisure dome, waterpark, retail units, 9-hole and 18-hole golf courses, jogging and cycling track, 90 villa housing development, 300 room hotel, cinema, bowling alley, libraries, shooting range, year round sports and fitness facilities, artificial lakes and beach facilities, 3 restaurants. 5 bars, 1 disco.

Design, architectural and technical services, appointment of contractors, engineering, planning permission application, sales and marketing policy and implementation, off-plan sales management, design specifications, layout of facilities, project management, strategic planning, international market and financial feasibility research and reports.

Investor search, Master Plan.

Financing placement.



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
GERMANY	All projects – Holiday In	n International Hotels	
Mannheim	Holiday Inn Hotel project (140 rooms)	Supervision and co-ordination of all technical services,	Cliant's
Frankfurt/Main	Holiday Inn Hotel project (280 rooms)	appointment of all contractors, construction, project management, equipping and furnishing,	Client's restriction not to be disclosed
Hamburg	Holiday Inn Hotel project (240 rooms)	training and recruitment, mobilisation and hotel opening, Master Plan	
Cologne	Holiday Inn Hotel project (280 rooms)	"	66
Munich	Holiday Inn Hotel project (160 rooms)	"	"
Wiesbaden	Holiday Inn Hotel project (180 rooms)	"	66
Heidelberg	Holiday Inn Hotel project	Project planning, pre-construction supervision, selection of contractors,	Client's
Stuttgart	Holiday Inn Hotel project	mobilisation of project teams, specification of technical services,	restriction not to be disclosed
Passau	Holiday Inn Hotel project	financial feasibility studies, consultancy, mobilisation and co-ordination planning	
Frankfurt/Main	Stock Exchange registration	Consultancy, selection and identification of criteria for the largest US soft brokerage house to	-

enter a major European Exchange



COUNTRY PROJECT ASSIGNMENT PROJECT VALUE US \$

**GERMANY** 

Berlin New Berlin-Brandenburg

International Airport Convention Hotel – 332

rooms

All feasibility studies, Architectural design,

I.T. Survey,

Project Financing,

Master Plan

**GREECE** 

Athens Water theme park project Research and investigation leading \$ 19.8 million

to the establishment of suitable projects, financial feasibility and marketing criteria, selection and

vetting.

Sponsorship research and analysis \$76,000

\$ 86.0 million

\$650 million

**GHANA** 

Volta Region, Agricultural Project. All feasibility studies; \$60 million

Tafi Abuife Existing Farm Internal Due Diligence; Seed Financing Search

Kumasi Private Hospital Land Evaluation, financial

feasibility and marketing criteria selection, sales and marketing policy design, architectural master plan design, layout of

facilities.

project management, investor search, Project Financing

All project values indicated are equivalent to the Client's total project costs, and are value adjusted to 2021 US Dollar comparisons. This Schedule only shows a selection of major projects completed by The Vitala Group of Companies since 1983.



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **GHANA**

Nationwide Establishment of the

Eastern Railway Line (330km) on BOT basis.

All feasibility studies; alignment of all technical feasibility studies and Government architectural

design concept;

Mobilisation Charts with all other

sub-contractors; Project Financing.

L

Boankra Inland Port (400

acres) Project Re-Development on BOT

basis

All feasibility studies; alignment of all technical feasibility studies and Government architectural

design concept;

Mobilisation Charts with all other

sub-contractors; Project Financing. \$156 million

\$1.8 billion

## **HONG KONG**

The Government Business & Services Promotion Unit and Environmental Resources Management Ltd (ERM)

FEC legislation in Hong

Kong

Design of the regulatory Impact Assessment of proposed legislation on Family Entertainment Centres (FECs) Client's restriction not to be disclosed



City of Szentes

# Major International Project Experience

COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
HUNGARY			
Budapest	Water leisure park project	Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specification of technical services, financial feasibility studies, consultancy, and mobilisation.	\$2.5 million
Harkany	Cosmetic surgery clinic/ Hotel project	Master Planning and design of resort, Market Feasibility Study, Financial Feasibility Study, Business Plan, Development Budget, legal and economic consultancy, Resort Service Standards. Finance search and placement.	\$76 million
Hedervar	Eco and thermal resort project	Investor search and consultancy, project feasibility proposals, master planning, sponsorship services	\$112 million
City of Szentes	Multi-development and Project Financing of City of Szentes tourist attractions and antiquities, including: hotels, golf, leisure, healthcare, residential, Wellness/spa.	All feasibility studies, determination of suitable projects for development, development strategies, Project Financing.	Between \$150 – \$200 million

Market & Suitability Analysis,

USP, development planning, project management coordination

development strategy, definition of

\$178,000.00

Strategic Tourism Plan

(STP) for the Region of

Szentes



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US
<u>INDIA</u>			
Mumbai (Esselworld Corporation)	Water leisure park + theme park	Management Structure Review, Research and consultancy, planning consultancy, pre-design	Project value not defined as yet
Mumbai (Esselworld Corporation)	Theme park	Market assessment, investigation and consultancy into developing the largest theme park in Asia	Project value not defined as yet
		Sponsorship research and analysis of focus groups	\$19,800
Mumbai (Esselworld Corporation)	Theme park	Business strategy report, training evaluation, training proposals	Project value not defined as yet
Amrit Shakti Township (near Mumbai) (The Nahar Family)	New Township for 152,000 residents: 41,000 apartments, 3 schools, convenience stores, theme park, waterpark, golf course, multi-storey parking	International supervising design architects over a team of 12 architectural design companies.	\$510 million
Nirvana Valley (HRH Princess Asha Raje Grekwad)	Exclusive Golf & Country Club	Financing search	Client's restriction not to be disclosed
Maharashtra State, Thane City	Nagala Village: residential lodging and retirement homes	Land evaluation, architectural design, project planning, selection of contractors, technical specifications, project mobilisation; project finance	\$400 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **INDIA**

Mumbai Joint Venture consultancy Review of Joint Venture with Client's for Water Equipment (Kohler AG, Indian parties, proposals for rerestriction not Switzerland) Manufacturers direction of their manufacturing to be disclosed business in India, for next 5 years

Hyderabad Multi-purpose tourism Development of 300 room Five

Star Hotel, waterpark, boat-house, project club house, amusement park,

retailing units, Film city.

Financing search. Financing placement.

Hyderabad **Banqueting Hall** Land evaluation, architectural

> design, project planning, pre-construction supervision, selection of contractors, technical

\$ 137 million

\$40 million

\$ 87 million

specifications, project

mobilisation; project finance

#### **INDONESIA**

Nusa Dua, Bali Royal Kamuela Villa Resort Research and investigation,

development preliminary Financial Feasibilities, and

project financing.



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
ITALY			
Province of Ragusa, Sicily	Four themed resort projects, 2 Hotels, 1 Cosmetic Clinic, 1 Casino, substantial condominiums & golf villa real estate, visitor attractions – all on a 572 hectare site.	Land Evaluation, design consultancy, financial feasibility and marketing criteria selection and vetting, sales and marketing policy design, architectural project design and specifications, layout of facilities, strategic planning, project management, investor search, architectural master plan, Project Financing.	Between \$ 700 – 900 million
<u>JAPAN</u>			
(UK Department of Trade & Industry – Opportunity Japan Campaign)	Commercial introduction of British companies into the Japanese market, advice on how to proceed and be represented	Consultancy and Conceptualisation of an international sponsorship search programme	Client's request not to be disclosed
JORDAN  (The Inchcape Group)	Four hospital and healthcare projects	Management consultancy for four national hospitals, operational maintenance and industrial catering contracts management, refurbishment and reconstruction. Operational & financial audits	\$343 million
Amman Karak Aqaba	<ul><li>a. The King Hussain Medical Centre</li><li>b. The Karak Hospital</li><li>c. The Aqaba Hospital</li></ul>	Architectural re-design, project planning, Market Feasibility Study, Financial Feasibility Study, Business Plan, on-site operational management.	\$ 31 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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**JORDAN** 

(Aqaba Municipality) Waste management, cleansing and sewage plants, compost plants, transfer stations and landfill sites in the City of Aqaba Design, project management consultants, operational contractors,

Master Plan

KUWAIT & JORDAN

Road construction (24 km)

Road investment operating audit Management and advisory consultants to the State Government and municipalities,

Master Plan

<u>KUWAIT</u>

(The Inchcape Group)

Three large state hospitals

Industrial catering and maintenance contracts, consultancy, and operational management \$286 million

\$800 million

\$62 million

\$29.4 million

**KYRGYZSTAN** 

Bishkek City

Extension of Bishkek International University Complex Master planning and design of a new University extension; Market Feasibility Study; Financial Feasibility Study; Business Plan; Development Budget; Initial Outline Architectural Master Plan; legal & economic consultancy; finance search and placement



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **MALDIVES**

Maabinhura Island

The first Maldives Island selling luxury villa properties only (no rentals):

- 53 deluxe detached villas

- separate supply island - all water sports

- extensive landscaping

- coffee shop & restaurant with viewing platforms

- gym

- 6 retail units

- minigolf course

- indoor sports complex

- each villa with 1-boat berth

Project planning,

pre-construction supervision, selection of contractors. mobilisation of project teams,

specification of technical services, Initial Architectural Master Plan, Financial

Feasibility studies, consultancy,

mobilisation and co-ordination planning

Client's restriction not to be disclosed

Malé

Waterscape Hotel & Plaza Project. 4-Star City Hotel with:

- 144 rooms

- 12 apartments

- 24 offices

- 8 retail units

- Family entertainment centre

- Cinema

- Prayer rooms

- Gym

- Business centre

- Roof garden restaurant

- Coffee shop

- Roof terrace pool

Land Evaluation, design consultancy, financial feasibility and marketing criteria selection, sales and marketing policy design,

architectural project design and

specifications, layout of facilities, strategic planning, project management, investor search,

architectural master plan,

**Project Financing** 

Client's restriction not to be disclosed



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **MADAGASCAR**

Arivonimamo A 316 acre Horse Farm and

Leisure Centre Resort Project, comprising: an 18 Hole golf course, golf driving range, a public race course, equestrian centre, stables, casino, children's zoo, agricultural

farms, horse breeding facilities and recuperation facilities.

Land evaluation, architectural design, project planning, pre-construction supervision, selection of contractors, specification of technical services, and mobilisation of

\$214 million

**MEXICO** 

Jalisco)

Pacific Coast (Palmares de Chacalilla SA & The Governor of the State of Chacala combined hotel/ condominium/ leisure resort, comprising: 700 villas, 1800 condominiums, 2 hotels x 300 rooms each,

18 hole golf course, city development

2 beach and fishing areas, 250 berth inland marina, sport

and fitness facilities, restaurants, bars, 18 shops

Re-evaluation of an existing scheme, architectural re-design, design specifications,

layout of facilities, Master Plan provision

project teams.

Presentation workshop to Guadalajara City Council, sponsorship promotion to raise seedcorn capital, sponsorship research \$295,000

\$119 million

**MOROCCO** 

Dhakla Alzaman City – The future City

of Peace

Will comprise a new city development, including new hotels. Works include a prefeasibility study for a 25 year development plan, and

**Project Finance** 

US\$ 40 – 50 billion



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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## **MONGOLIA**

Ulaanbaatar M&G Construction LLC Shonkhor Tower Waterpark & Sports Complex

Convention hotel with tower and exhibition provision (10% offices, 30% apartments, 60% hotel rooms); 209 rooms, 84 apartments and 40 individual rental units = 333 units; Tower coffee shop and Tower restaurant with viewing platforms; 15 Self-contained villas; FEC, disco, gymnasium, indoor/outdoor aquatic centre, 8 retail units, a boutique retail shopping street, various restaurants, Sushi bar, Riverside café, pony stables, children's animal farm, Birds of Prey centre, Minigolf course, indoor sports complex, underground

Architectural design, engineering, design specifications, layout of facilities, strategic planning, Development Budget, Market Feasibility Study, Financial Feasibility research and reports, investor search, financing placement.

US\$ 186 Million

## **NEW ZEALAND**

Christchurch

Water bottling plant for Water 3000 Ltd.

parking.

Land evaluation, project planning, specification of technical services. Project Finance. \$89 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **NETHERLANDS**

Amsterdam (Holiday Inn International Hotels) Holiday Inn Hotel project (240 rooms)

Supervision and co-ordination of all technical services, appointment of all contractors,

construction, project management, equipping and

furnishing,

training and recruitment, mobilisation and hotel opening,

Master Plan

De Meern Sale of major

manufacturing company to British group

Investigation, consultancy, contract negotiation, determination of senior executives' benefit packages, contract conclusion, legalisation

of all documentation; Management set-up; Management contracts

#### **NIGERIA**

Lagos / Jos (H.E. Head of State, General Murtala Mohammed) Establishment of a group of 6 trading companies, involved in export, hotels, resorts, trading, camp and hospital management, and commercial transport

leasing

Design concept, legal framework and project management, feasibility studies, property management,

purchasing and equipping, Profit & Loss operational control of numerous commercial ventures

Port Harcourt Real Estate Tourist Resort

Architectural design, engineering, specifications, layout of facilities, Development Budget, Market Feasibility Study, Financial Feasibility Study, investor search, Project Financing.

\$380 million

\$154 million

Client's

restriction not

to be disclosed

\$9.2 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US
PORTUGAL			1
ALGARVE  Quinta do Lago (The Langdale Group Plc)	Ipanema leisure and hotel resort project, comprising: hotels, 600 villas, 1200 condominiums, clinics, sports and fitness facilities, stables, 18-hole golf course, village, retail units, amphitheatre, restaurants, bars, 12 shops	Design, architectural and technical services, engineering, appointment of contractors, planning permission application documentation, sales and marketing policy and implementation, off-plan sales management, design specifications, layout of facilities, project management, strategic planning, international market and financial feasibility research and reports, funding and investor search, Master Plan	\$106 million
Porches (Scottish & Newcastle Plc)	Europe's largest open-air water leisure and theme park	as well as Profit & Loss control, funding and investor search, operational management, Master Plan  Sponsorship research and	\$15.6 million \$56,000
National Chain of Petrol Stations	Chain of 40 budget brand hotels, roadside location (4,800 rooms)	acquisition search, retail merchandising policy development  Re-design of existing facilities, project proposals, financial feasibility study, pre-co- ordination planning for	\$289 million

construction



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$		
PORTUGAL (All projects – Scottish & Newcastle Plc)					
A T C A DITE	0				

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<b>ALGARVE</b> Porches	Open-air mini-golf course	Design, architectural and technical services, appointment of contractors, planning permission application documentation, layout of facilities, design specifications, project management, international market and financial feasibility research and reports, Master Plan	\$850,000
Alcantarilha	Children's playground resort	Research, design, architectural and technical services, project management of a large multi-purpose dry children's play resort	\$620,000
Lisbon	Open air water leisure park	Technical audit and survey reports, financial feasibility study, investor search, conversion to inner city leisure club, Master Plan	\$21.6 million
Lisbon	Water leisure park project	Operational and construction design consultancy	\$2.4 million
ALGARVE Porches	Olympic size swimming pool	Design, project planning of an Olympic size open air swimming pool within a major theme park	\$335,000



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
PORTUGAL Lisbon (Holiday Inn International Hotels)	Holiday Inn Hotel project	Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specification of technical services, financial feasibility studies, consultancy, mobilisation and co-ordination planning	Client's restriction - not to be disclosed
Lisbon	Leisure complex and	Research and consultancy for a	\$58 million

(Aqua Park)

Lisbon

(Aqua Park)

theme park, horse racing course, breeding farm and stables,

hotels and leisure facilities, sport and fitness, thalassotherapy centre, 18-hole golf course

Water leisure park project

10 year Profit & Loss feasibility

Planning consultancy.

tourist project.

and forecasts. Full architectural investigation survey, operational

management contract

\$105,000



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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## **PERU**

Lima "Eco" Island General consultancy, site \$45 million

(City Council) investigation, design consultancy,

land evaluation, research.

#### **PHILIPPINES**

Mactan Island "O" Food Call factory Operational Management Review, US\$ 42.0 expansion Legal Due Diligence, million

Financial Feasibility Study,

**Project Finance** 

Mindanao 380 Acre Lanao Beach Land evaluation, architectural Client's

Resort design, project planning, restriction not Market Feasibility Study, to be disclosed Financial Feasibility Study,

Business Plan, Development Budget. Project Finance.

Makati 5-Star Hotel, with 400 Architectural design, project \$42 million

rooms. planning, Project Finance.

Manila Asia Hospital buy-out. Re-financing proposals, Due Client's

Diligence, and consultancy. restriction not

to be disclosed



APPROX. **PROJECT COUNTRY ASSIGNMENT PROJECT VALUE US \$** 

**POLAND** 

Eagle's nest Resort hotel Szcryk

complex

Research, architectural and technical services, operational and construction design consultancy.

\$450,000

**ROMANIA** 

Sibiu Development of a

Healthcare & Wellness Convention Resort

Land evaluation, architectural design, project planning, pre-construction supervision, selection of contractors, specification of technical services.

Project Finance.

\$400 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
RUSSIA			
Vyborg	3 Star 160 room city hotel	Land evaluation, architectural design, project planning, pre-construction supervision, selection of contractors, specification of technical services, mobilisation of project teams	\$29.2 million
Moscow, Leningrad, Tashkent and the Baltic Republics	Week long conferences	Conference topics include: Design, development and operation of multi-purpose dry and wet leisure enterprises throughout Eastern bloc countries, hotel and leisure design	\$45,000
Novosibirsk	Indoor waterpark project	Architectural design and Master Plan, sales and marketing policy and implementation, facilities layout, Market Feasibility Study, Financial Feasibility Study and Business Plan.	US\$ 77 million
Moscow	The Moscow City Zoo	Project finance package for the creation of an indoor Dolphinarium.	US\$ 50 million
Yekaterinburg	7 <sup>th</sup> Kingdom Family Entertainment Center	Full Operational Audit, attractions, gaming machines, tests, management performance review, re-design specifications.	US\$ 41,000
Sochi	72 separate land sites	Tourism development strategy and analysis	\$56,000



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COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
SAUDI ARABIA	:		
Jubail, Riyadh, Al Khobar (Albert Abela Group)	Large industrial catering projects for national companies	Research, feasibility studies, management co-ordination, consultancy, operational management.	\$332 million
Jubail (Holiday Inn International Hotels)	Holiday Inn Hotel project (180 rooms)	Project management and technical design consultancy	\$12.5 million
SOUTH AFRICA	<u> </u>		
Port Elizabeth (Cape Hotels Ltd)	5 Star Hotel (250 rooms) and shopping complex	Design, construction, project management, marketing strategy, training and recruitment	\$82 million
Johannesburg (Southern Sun Corporation)	3 Star Hotel group (3 hotels)	Planning, design, refurbishment, equipping, project management, operational management, Profit & Loss control, security control	\$202 million
Johannesburg (Kontinental Hotel	Professional and amateur boxing promotion	Strategic planning, selection of gymnasium sites, technical	\$9.2 million

Group)

enterprise development

services management, equipping, furnishing, maintenance contracting, marketing strategy and programme supervision, operational control and administrative management

Mpumalanga Region

**Electrical Power Plant** Project (800MW)

Financial Feasibility Study; Business Plan;

Development Budget; Private Placement Memorandum;

Project finance.

\$500 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### S. KOREA

S. KUKLA			
Daejeon	City Paradise Town Project - including Hotels, 7400 condos, offices, leisure centres, retail units	Market Feasibility Study, Financial Feasibility Study, Business Plan, Development Budget, Due Diligence, Initial Outline Architectural Master Plan, Final Architectural Master Plan, Environmental Impact Study, I.T. Study, Project Finance	\$ 1.6 billion over 7 year development
Seoul	Namdaemun Multi-Purpose real estate project comprising: a 280 room hotel, 170 offices, extensive indoor and outdoor leisure facilities, including a Golf Driving Range.	Market Feasibility Study, Financial Feasibility Study, Business Plan, Development Budget, Due Diligence, Initial Outline Architectural Master Plan, Project Finance	\$ 126.8 million
Seoul	Sarangsem Church and Kindergarten	Evaluation of an existing structure, architectural re-design, design specifications, layout of facilities.  Project Finance.	\$ 144 million
Naju City and Hwasun	61.15 acres of Solar Power Field Stations.	Project Finance.	\$ 83 million
Buyeo	Jade Mining Resort Project.	Market Feasibility Study, Business Plan, Development	\$ 250 million

Budget, Project Finance.



COUNTRY PROJECT ASSIGNMENT APPROX. PROJECT VALUE US \$
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S. KOREA **Pohang City** 100 acre eco-tourism resort Market Feasibility Study, US\$ 74 million development Financial Feasibility Study, Business Plan, Development Budget, Due Diligence, Initial Outline Architectural Master Plan, Environmental Impact Study, **Project Finance** Chuncheon Island **Eco Island Resort** Strategic planning, project US\$ 424,000 financing, design consultancy Seoul Hwa Spa Resort, comprising Design, layout of facilities, US\$ 88.5 two different hotels for 1500 project management, strategic million visitors, multi-floor spa, planning, feasibility studies, open-air leisure and sports project financing. facilities, FEC, golf driving range, Minigolf course and indoor retail units. Daegu Asia's first Solar Cell Power Research and investigation, Manufacturing Plant preliminary Financial US\$ 110 Feasibilities, and million project financing. \$350 million Gyeonggi Province Specialist Incurable Project planning, Diseases Healing & pre-construction supervision, Rehabilitation Centre selection of contractors,

> project mobilisation, specification of technical

services, financial feasibility studies, mobilisation and co-ordination planning



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### S. KOREA

Geoje City **Industrial Development** 

Complex (108,630 m<sup>2</sup>)

Land Evaluation, financial feasibility and marketing criteria selection, sales and marketing policy, architectural master plan,

layout of facilities, strategic planning,

feasibility studies, consultancy,

coordination planning, investor search, Project Financing.

Chungcheongnam

Province

Re-development of the TAEAN Resort Complex, an existing real estate concept

(with lake)

Re-design of existing facilities, project components proposals,

financial feasibility study, membership consultancy, pre-co-ordination planning for construction; Project Profit & Loss audit; Private Placement

Memorandum;

Architectural Master Planning/ design/layout of facilities;

Strategic planning; Project finance.

**SERBIA** 

Sombor The first phase of 20-25

Windmill Parks throughout

Serbia.

Project evaluation. Project Finance.

\$ 112 million

\$35 million

\$850 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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<b>SPAIN</b>			
Costa del Sol	4 Star apartment hotel (180 rooms)	Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specifications of technical services, financial feasibility studies, consultancy, mobilisation and co-ordination planning	\$37 million
Costa del Sol (Warburg, Pincus & Co)	Sotogrande Beach Club within large Sotogrande residential development	Re-design of existing facilities, project proposals, financial feasibility study, membership consultancy, pre-co-ordination planning for construction; Project Profit & Loss audit	\$15.3 million
Malaga, Barcelona, Mallorca, Marbella, Torremolinos (Warburg, Pincus & Co)	Theme and Water Park	Investigation and evaluation of 5 major existing theme and water parks. Consultancy reports.	\$58 million
Costa del Sol	Historic 22 unit authentic traditional Spanish mountain villa project	Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specification of technical services,	\$35 million
Costa del Sol	Large tropical fruit farming and luxury housing development	financial feasibility studies, consultancy, mobilisation and co-ordination planning, Blueprint Master Plan	\$267 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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## **SYRIA**

Damascus (H.E. Sheikh Nasser Sabah Al Ahmed Al Sabah) 1.2 million m<sup>2</sup> Leisure City, with large traditional markets, mosque, hotels, chalets, theme park, landscaping, 5,000 housing plots, infrastructure, creation of a lake. (Total site design area = 6.8m m<sup>2</sup>. Being developed by the Royal Family of Kuwait) in conjunction with the President of Syria.

Compilation of design, (Design Book), Leisure equipment analysis, Project management proposals, Creation of all operational, financial, management systems, RFP/RFQ documents design

Aleppo

The country's first water theme park

Market analysis, Project management, Consultancy, Design Client's restriction not to be disclosed

\$75 million

\$405 million

## **SWITZERLAND**

Lugano, Ticino,

Acquarossa Terme Spa

Resort

Master Planning and design of resort, Market Feasibility Study, Environmental Impact Study, Financial Feasibility Study and Business Plan, Final Architectural Master Plan, Golf Course design,

Resort Service Standards,

I.T. Survey, legal and economic

consultancy.

Finance search and placement

Geneva (Holiday Inn International Hotels) Holiday Inn Hotel (airport) project (280 rooms) Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specification of technical services, feasibility studies, Client's restriction not to be disclosed



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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ownership)

#### **TANZANIA**

(East Africa) (H.E. The President, Dr Julius Nyere) Project and operational management of six national 3/4 star tourist hotels and coastal beach resorts, co-operative wood-carving shops and tourist retail units located throughout the country (35 units)

Ministry of Finance appointment:
Training of African senior
management, operational review of all
operations and financial systems,
establishment of an international
tourist-aimed marketing plan and
supervision of nationalisation
programme (hand-over of all

operations from private to State

\$132 million

Arusha

Wildlife Reserve Lodge and Camp

Land Evaluation, financial and market feasibility studies, sales and marketing policy, layout of facilities, strategic planning, consultancy,

strategic planning, consultant Seed Investor search, Project Financing.

**THAILAND** 

Bangkok Theme park project

Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specification of technical services, financial feasibility studies, consultancy, mobilisation and co-ordination planning \$160 million

\$25 million



COUNTRY P	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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**TUNISIA** 

Manar Mall Project,

**Tunis** 

56,000ft<sup>2</sup> city centre mall project.

160 retail units, 2 floors of leisure, play and

edutainment components

Master Planning and design of leisure, play and edutainment

components.

Finance search and placement.

Hammamet Tunis

Six water leisure parks attached to existing hotel properties

Project planning, pre-construction supervision, selection of contractors, mobilisation of project teams, specification of technical services, financial feasibility studies, consultancy, mobilisation and co-ordination planning

\$44.6 million

\$35 million

**TURKEY** 

Istanbul Antalya 600 room Hotel and leisure resort complex Design concept, operational and construction consultancy, overseas sales representation

\$36 million

Antalya

Themed entertainment

resort project

Master Planning and design of resort, Market and Financial Feasibility Studies, Business Plan, Development Budget, legal and economic consultancy, Resort

Service Standards.

Finance search and placement.

\$ 183 million

TURKMENISTAN

(Central Asia)

Ashgabat City Government

Conversion of large Government owned municipal parks to tourism projects.

Research and identification of projects to be created:

Zoo, national park, theme park,

waterpark

Client's restriction not to be disclosed



COUNTRY	PROJECT		APPROX. PROJECT VALUE US \$
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## **UNITED ARAB EMIRATES**

Umm Al Quwain (Dreamland Waterpark)

The largest waterpark in the Middle East owned and operated by the Ruler of

Umm Al Quwain.

Operational and Management Audit covering: Security, Market positioning, Operational efficiency, Training proposals; Management & operating

strategy Sponsorship audit

**Precious Minerals** Jebel Ali, Dubai

**Extraction Plant** (Gold extraction). Project finance;

Project economic evaluation

\$50 million

Client's

restriction not to

be disclosed

#### **UNITED KINGDOM**

Suffolk 450 room convention

hotel, golf, external

leisure

Land evaluation, design consultants and development

advisors

\$124 million

\$68,000

London/

Bury St Edmunds

(Glynne's Solicitors)

Outline marketing programme for solicitors' services within the UK

Provision of a marketing programme - to meet recent Government legislation allowing

solicitors to advertise and market their services publicly for the first time in UK legal history

London

(The Vitala Education

Network)

**Annual Seminar Series** (legal, economic,

management, strategic)

Annual series of 21 seminars

throughout the UK

\$108,000



COUNTRY	PROJECT		APPROX. PROJECT VALUE US \$
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#### **UNITED KINGDOM**

Plc)

London 4 Star, 140 room city \$39 million Design, construction,

hotel and 14 residential project management, operational

management, including apartments mobilisation of all facilities

"REGINE" nightclub \$4.9 million London Design, operational management,

> establishment of security and project licensing arrangements,

membership design

Manchester Holiday Inn Hotel project Project planning, Client's pre-construction supervision, (Holiday Inn restriction not to

selection of contractors, International Hotels) mobilisation of project teams, specification of technical

services, financial feasibility studies, consultancy,

mobilisation and co-ordination

be disclosed

planning

"Langdale" timeshare \$44.6 million Lake District General operational and design

(The Langdale Group leisure project consultancy

London Multinational firm of Design and construction of the \$152,000

first marketing campaign for solicitors and barristers legal practitioners within Europe



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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## **USA**

South Dakota Wild West and Indian Land Evaluation, design Between \$450themed attraction, consultancy, financial feasibility and \$650m incorporating farms, 5 marketing criteria selection and hotels, 4 casinos, visitor vetting, sales and marketing policy attractions - all on a 77,000 design, architectural project design acre land site. and specifications, layout of facilities, strategic planning, project management, investor search, architectural master plan. Client's Advertising strategy, sponsorship research and analysis, financial restriction not to be disclosed development Water play equipment Oregon Trademark and design rights, \$49,000 (SCS Interactive manufacturers patent protection - evaluation, Inc) review and consultancy Virginia Theme park Project consultancy, business \$66,000 (Ocean Breeze strategy reports, research and project Park) evaluation **Texas** The Alta Health Institute SWOT analysis, strategic marketing \$ 87,500

plan, and evaluation.



Entertainment)

equipment

# Major International Project Experience

COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
<u>USA</u>			
Cape Canaveral, Orlando, Florida	"Epcot" type space theme park	Investor search and consultancy	\$465 million
St Paul, Minnesota (The Hertz Family)	Recreation of an authentic Scandinavian village, with landscaped support structure	Consultancy Research on project viability	\$145 million
Cripple Creek, Colorado (Bennett & Myers)	Casino Resort with: Apartments, hotel, casino, recreation areas, gas station, convenience stores	Project report and general evaluation, SWOT analysis, project design, determination of project suitability, project phasing proposals, Marketing strategy	\$94 million
Cripple Creek, Colorado (Bennett & Myers)	Multiple resort area 46 acre land banks - sale/disposal	Profitable negotiation on behalf of the vendors	Client's restriction not to be disclosed
Chicago (J.B. Entertainment Inc)	World's largest annual Halloween Festival event known as "Fear Fest"	Exclusive sponsorship services and contracts	"
Chicago (B96/WBBM-FM CBS Radio)	National radio network	Sponsorship services	"
California (Iwerks	Manufacturer of the largest themed rides and simulation	Sponsorship services for <i>Reactor</i> rides	"



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
<u>USA</u>			
Gatlinburg, Tennessee (The River Terrace Resort & Convention Center & Creekside Resort)	Multi-unit resort and co- ownership project	Evaluation of corporate assets, asset analysis, and financial consultancy. Management & operational audit. Finance search	\$192,000
Grafton, Illinois (The Forest Resort, LLC)	Eco-resort project	Master Planning and design of resort, Market Feasibility Study, Environmental Impact Study, Financial Feasibility Study and Business Plan, Final Architectural Master Plan, Golf Course design, Resort Service Standards, I.T. Survey, legal and economic consultancy. Finance search and placement	\$127 million
Temecula, California, (Posidone Enterprises Inc)	22.4 acre op-air waterpark project, with minigolf and FEC	Land Evaluation, design consultancy, financial feasibility and marketing criteria selection and vetting, sales and marketing policy design, architectural project design and specifications, layout of facilities, strategic planning, project management, investor search, architectural master plan. Finance search and finance placement	\$14.8 million
Corinth City, Kentucky	Hotel and Golf Resort project	Land evaluation, Master Planning and design of resort and golf course, feasibility studies, strategic planning and investor search	\$ 187 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **VIETNAM**

Cam Ranh City, Khanh Hoa Province Hotel, Marina, Golf, Eco Resort project

Golf, Eco Master Planning and design of resort, Market Feasibility Study, Environmental Impact Study,

Financial Feasibility Study and Business Plan, Final

Architectural Master Plan, Golf Course design, Resort Service Standards, I.T. Survey, legal and

economic consultancy.

Finance search and placement.

Bach Ma National Park, Hoi Can Province National Park hotel, leisure, convention and golf resort

Master Planning and design of resort, Market Feasibility Study, Environmental Impact Study,

Financial Feasibility Study and

Business Plan, Final

Architectural Master Plan, Golf Course design, Resort Service Standards, I.T. Survey, legal and

economic consultancy.

Finance search and placement.

Van Dang, Nha Trang City Khanh Hoa Province Van Dang Marina Resort & Villas.

A traditional Vietnamese style resort project: Convention Hotel, marina basin with full marina facilities, executive Beach Club, multi-purpose pool villas, Spa, gymnasium, games rooms, tennis courts, and golf villas Re-evaluation of an existing Master Plan, analysis, dimensions and specification determination, Market Feasibility Study, Development Budget, Financial Feasibility Study, Business Plan, legal and economic consultancy, legal review of Licencing &

Management Agreements, finance search and placement.

\$143 million

\$163 million

\$87 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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#### **VIETNAM**

Con Bap, Can Nam, Hoi An City, Quang Nam **Province** 

Con Bap Eco Resort

Leisure Resort: 5-Star hotel, "shop house" lodging units, a 3-Star hotel with convention facilities, swimming pools and sports facilities, retailing,

use cornfield.

Re-evaluation of an existing

Master Plan; Analysis, A Tourist "Edutainment" dimensions & specifications determination; new Project Components Schedule for architectural re-design; Market Feasibility Study, Financial Feasibility Study and Business Plan, Development Budget,

international trade and cultural legal and economic history park, an edutainment consultancy; Finance search

Conversion and Re-Design of the existing Olalani Resort &

Condotels Project

Master planning and re-design

and placement.

of the existing resort; Market Feasibility Study; Financial Feasibility Study; Final Architectural Master Plan; Environmental Impact Study; Golf Course design; **Resort Service Standards:** finance search and placement.

Da Nang

5 star Hotel project (185 rooms)

Design consultants and development advisors

\$42.8 million

\$700 million

\$106 million



COUNTRY	PROJECT	ASSIGNMENT	APPROX. PROJECT VALUE US \$
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## **ZAMBIA**

Nationwide

Bus transport and motel development

Land Evaluation, design consultancy, financial feasibility and marketing criteria selection and vetting, sales and marketing policy design, architectural project design and specifications, layout of facilities, strategic planning, project management, investor search, architectural master plan. Finance search and finance placement.

\$42 million